

PIN TRADING ETIQUETTE

Pin trading is an amazing hobby, but to keep it amazing, it is necessary to establish some guidelines. The following is recommended pin trading etiquette. Have fun!

As experienced collectors, you should:

- Help the novices in the hobby, particularly the younger ones, because they will become the collectors of the future.
- Try to educate whenever possible.
- Be fair in your trades especially with novices.
- Accept to return a pin after a trade with a novice if he or she changes his mind

All collectors should:

- Stay honest.
- Greet other collectors and request permission to take a look at their pins (on a lanyard, in bags, etc.).
- Display your pins so that they are easily accessible and visible.
- Show which ones you want to swap and hide the ones you'd like to keep for your collection.
- Always make sure a youngster/novice understands the value of the pins being traded.
- Ask what type of pin the collector is looking for and see if you can offer what he wants. If not, offer a pin of equal value or rarity.
- If the person you approached finds something among your traders, set that pin aside in case others are looking at your pins simultaneously.
- Learn to determine which pins to negotiate for without waiting as you may not see them again.
- If you are contacted by email, respond and give an answer, even if it is negative.
- Always remember that you have the right to say "no" to a trade.
- Be polite and friendly in all circumstances; pin trading is a great way to meet people and to make friends.

If you are a novice, ask experienced traders to help you.

What you should avoid:

- Trading a pin that you know is a fake without informing your trading partner.
- Trading with someone you think might be a questionable trader.
- Presenting pins that you do not intend to trade.
- Presenting damaged or broken pins.
- Interrupting a trade in progress, being aggressive, or being rude.
- Showing your enthusiasm; if you really want a pin, you might be disadvantaged.

Remember: a good trade is when both parties are happy!